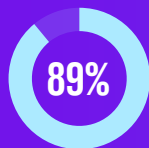# A modern approach to integration
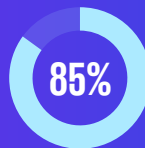
Business-focused | Data-first | API-led

Integration is no longer about connecting systems… a digital business requires a connected enterprise across people, process, data, and technology

For many organizations data integration is a major roadblock to transformation.

89% of IT leaders report data silos are creating business challenges for their organization's digital transformation initiatives.

85% of IT leaders report integration challenges are hindering their digital transformation efforts.

*Source: Top 8 trends shaping digital transformation in 2021, MuleSoft

KPMG LLP (KPMG) is helping procurement leaders embarking on a Coupa implementation to remove these data barriers. We capture, extract and integrate client data into Coupa to unlock full data value. This modern method of data integration harnesses our business-focused | data-first | API-led approach and **helps clients to drive successful business results.**

A modern approach to data integration

Right from the start of a client engagement KPMG aligns the right people, processes, data, and technologies to enable a connected digital enterprise.

KPMG brings a wealth of cross-industry and integration experience to the table; this means that our people understand your industry, your business and importantly how your data moves across the enterprise. We know how to seamlessly integrate your data into the Coupa Business Spend Management (BSM) platform to extract new levels of data and platform value.

Predefined-assets, **Coupa frameworks,** and leading business processes help us to simplify and accelerate your data-integration program. This powerful combination is essential **for clients to achieve digital transformation success.**

Business-focused | Data-first | API-led

Expertise
Provide 20+ years of data integration experience

Ecosystem
Work with leading vendors and technologies to ease integration

Resources
Enable a 3 tier delivery model that brings the right combination of on-site and off-site resourcing to enable global implementations with no downtime

Coupa framework
Deliver Coupa specific assets, pre-built integrations and well-established use cases to accelerate the delivery time

Enterprise-wide data integration with Coupa

KPMG has a library of pre-built connectors validated/established from KPMG and Coupa implementations across well-known ERP systems. This trusted framework unlocks the value of an API-led approach and allows us to go beyond the functional and technical aspects of a typical integration.

It enables you to focus on procurement **business processes, security, performance, and sustainability** which leads to more streamlined integrations with better control and governance over data and increased application reliability.

We have already done the hard work, so you can focus on your **high value business decisions.**

Reduce ▶

Time to value and risk

Deployment complexity

Operational and integration costs

Client success

Source-to-Pay (S2P) transformation for manufacturing client

Challenge ▼

Complex integration landscape consisting of multiple ERP systems spread across NA and EU, connecting to Coupa's Business Spend Management platform, to support S2P transformation

High maintenance cost and/or limited reusability of point-to-point integrations

Time to deploy constrained by legacy systems

Lack of standardization of processes across systems for indirect and direct spend

Approach ▼

Use KPMG Enterprise Integration, enabled by MuleSoft, approach that simplifies and accelerates delivery of integration solution

Jump start project with pre-packaged integration solutions / Leverage MuleSoft integration assets

Provide a flexible, centralized framework

Accelerate delivery with a library of pre-built integration assets, templates, patterns, and methods

Extend integration vendor technology with KPMG business knowledge & integration capabilities

Change the current "mindset" away from point to point systems

Introduce a Microservices architecture

Create an environment to use MuleSoft's API-Led approach and realization of Microservices to support integrations to and from Coupa

Establish the process and guidelines for MuleSoft API Management enhancing cataloging and searchability of APIs across the enterprise

Outcomes ▼

API Portal / Consumer APIs / API Mgmt / Composite APIs / Resource APIs

Simplified integration by transforming from point to point to using API-Led architecture as a new approach to integration

Reduced maintenance cost and demonstrated reusability by replacing point to point connections with Microservices architecture

Accelerated deployment timeframe by leveraging Mule's API-Led approach and producing reusable APIs

Successful implementation of a new e-Procurement (Coupa) platform providing increased spend under management, improved user experience, and expanded use of catalogs and automated purchasing

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KPMG and Coupa: Better together

Long standing relationship with **9+ years** of joint implementation experience.

Leading implementation partner with over **160 successful implementations** – spanning 100+ countries worldwide.

Find out how the KPMG modern approach to integration can help your business deliver a successful transformation.

Brian LaHiff
Advisory Principal
KPMG Lighthouse, Center of Excellence for Data, Analytics, and AI
E: blahiff@kpmg.com
M: +1 404 222 7307

Miguel Chavez
Director Advisory
KPMG Lighthouse, Center of Excellence for Data, Analytics, and AI
E: miguelchavez@kpmg.com
M: +1 404 222 3000

kpmg.com/socialmedia

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