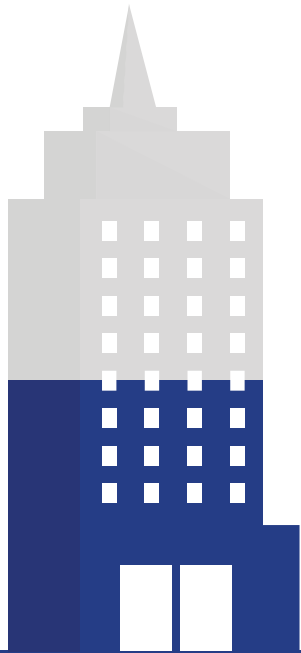




# CFO Financial Forum Webcast

New Revenue and Leases Standards for Real Estate Companies -  
Frequently Asked Questions

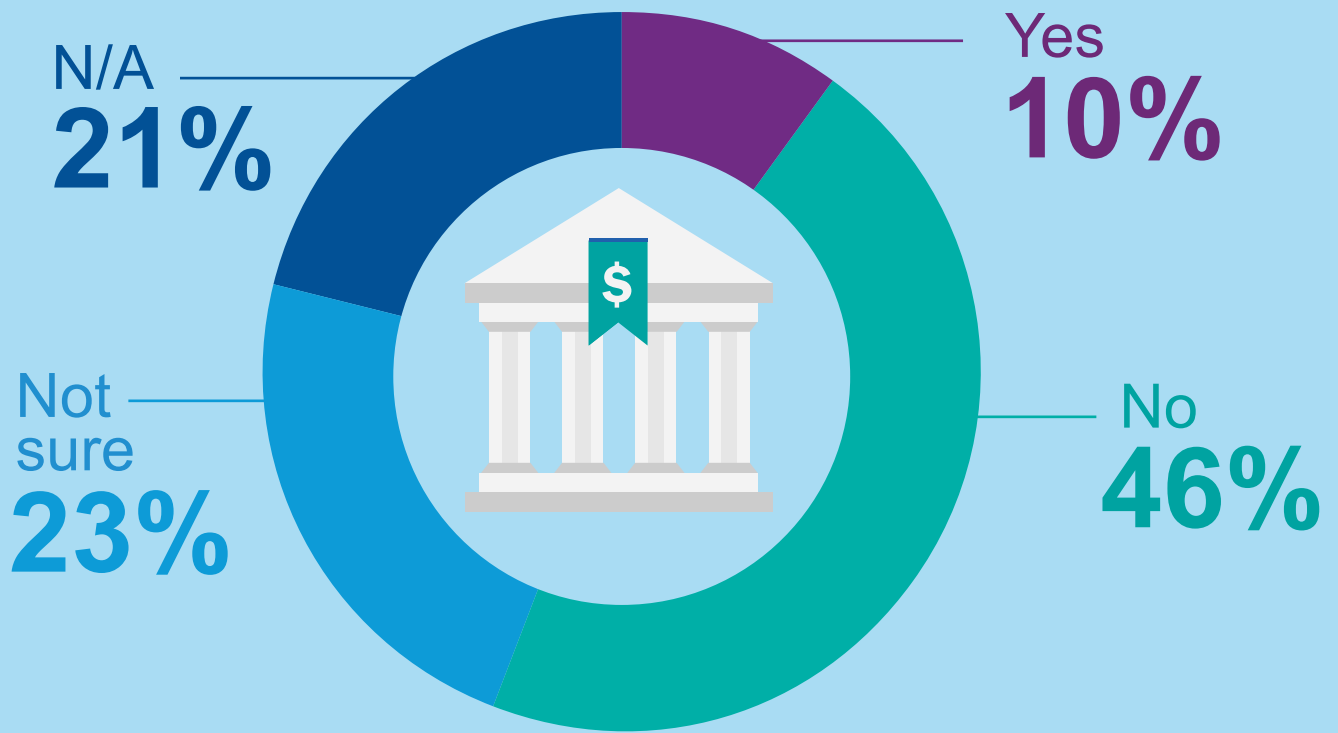
## Participant Responses to Polling Questions – March 8 webcast



Do you engage in partial sales of real estate to noncustomers?



Do you plan to early adopt the new revenue standard?



# 52%

Think that allocation of consideration to common area maintenance will have a significant impact on their business.



Do you plan to early adopt the new leases standard?

